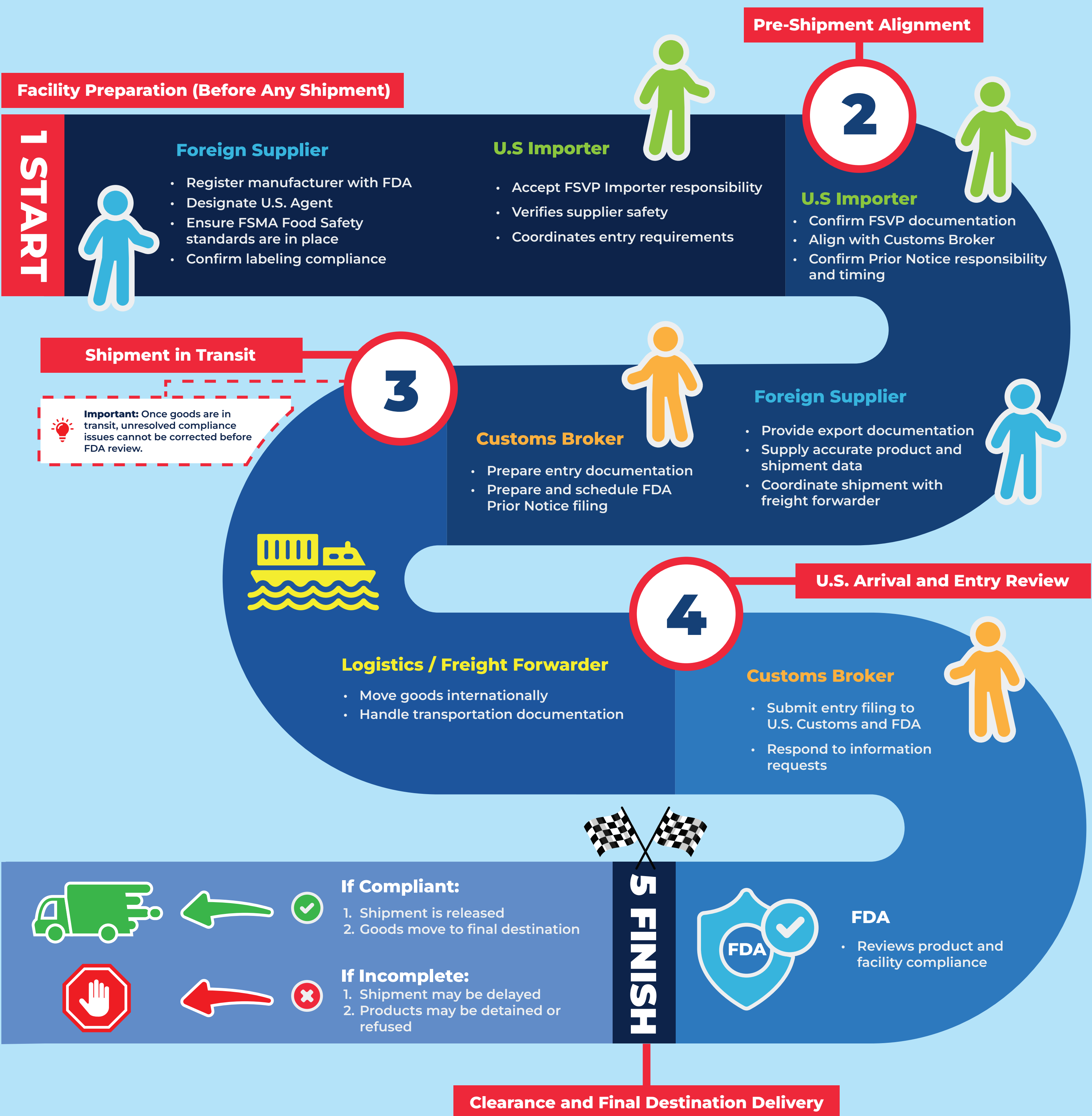
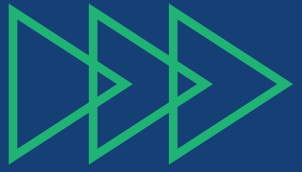


How to Ship Food to the U.S.: A Quick-Start Guide to FDA Requirements and Logistics

A step-by-step overview of FDA requirements and logistics for food exporters. One missed step can stop your shipment at the border.



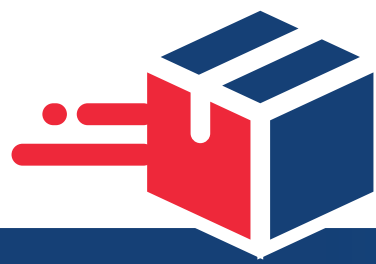
Can You Sell and Distribute Your Food or Beverage Product in the United States?

Yes. But only if you are prepared.

FDA requires that all imported food shipments meet food safety, registration, and advance notification requirements before entry into the United States.

Selling into the U.S. is not just about finding a buyer. It requires alignment between regulatory compliance and shipment readiness before your product leaves your facility.

If one is incomplete, your shipment may be delayed, detained, or refused.



Before Your First Shipment, Confirm This

1. FDA facility registration is complete
2. A U.S. Agent is designated
3. Labeling meets U.S. requirements
4. An FSVP importer is confirmed
5. Required documentation is aligned and ready
6. Prior Notice responsibility is confirmed
7. Roles and responsibilities are clearly defined

Key Requirements Before Shipment:

- FDA Registration (manufacturer)
- Labeling Compliance
- Prior Notice Submission



What Most Foreign Suppliers Get Wrong

“My importer handles everything.”

Importers verify. They do not prepare your compliance.

“We’ll fix it after shipment.”

Most issues cannot be corrected once goods are in transit.

“Our label works in our country.”

U.S. labeling requirements are different and strictly enforced.

“Logistics will take care of it.”

Logistics supports the movement of goods, while compliance must be handled alongside it. Both must be aligned before shipment to avoid delays, detention, or refusal at the border.



A Common (and Costly) Scenario

U.S. food imports are federally regulated.

If you:

- Ship products before securing a U.S. buyer
- Send goods to a warehouse, distributor, or trade show

You may still be responsible for FSVP compliance.

No importer = no one fulfilling that requirement.

This is where many first shipments fail.



The Opportunity

With over \$200 billion USD worth of food and beverage goods imported annually, the U.S. is the world’s largest import market.

Suppliers who prepare correctly:

- Enter faster
- Build trust with buyers
- Avoid costly delays
- Scale with confidence



Don’t Navigate This Alone

Entering the U.S. market requires coordination across:

- FDA compliance
- Importer obligations
- Documentation
- Logistics

Most suppliers don’t struggle because of regulation. They struggle because no one has explained it clearly.

Speak with a Compliance Expert Today

registrarcorp.com/contact